

# Example of a Custom CRM Tracking System for Attracting Companies to the State or County

View of customized screen to track opportunities for companies to come and invest in the state or county – completely customized opportunity module with over 100 fields with easy to select drop down values to track companies, incentives and also capture what triggers would enable them to invest in the local economy.

The system provides the ability to easily track thousands of companies world-wide for the purposes of investing in the state / county.

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Last Viewed: Administrator | 5. Co-Owner Top | Konarka Technol | 4. Top 20 Employers | 3. Team Assis | 100% Closed Opp | Oppt Scheduled | usage

**Opportunities** [? Help](#)

Opportunity Owner:    Previous Owner:

Team: \*

Agency:

Confidentiality:

Opportunity Name: \*

Account Name: \*

Lead Source:

Type:

Region:

City:

MOBD Top 5 Opportunity:

Shortcuts: [Create Opportunity](#), [Opportunities](#), [Opportunity Reports](#), [Import](#)

Internet | Protected Mode: On | 100%

# Example of a Custom CRM Tracking System for Attracting Companies to the State or County

View of customized screen to track companies to invest in the state or county – completely customized CRM system with modules for accounts, contacts, activities, including calls, emails and meetings, and opportunities.

The system provides the ability to easily track thousands of companies world-wide for the purposes of investing in the state / county.

Name: \*

Account Classification:

Region:

Industry by Sector:

Sector Subcategories: 

- Communication Equip
- Hardware
- Semicond/Microelectro
- Services
- Software
- Biotechnology

NAICS:

### Description Information

Company / Account Description:

Corporate Headquarters:

Country Name (Headquarters Outside US):

Website:

### Primary Location