

Home Page

MOBD-CRM - Windows Internet Explorer
 http://www.mobdcrm.com/index.php?module=Home&action=index
 Favorites | Suggested Sites | Get More Add-ons
 MOBD-CRM

BRT BUSINESS RESOURCE TEAM
 Welcome, admin [Logout] | My Account | Employees | Admin | Training | About
 Search [] Sitemap

Home | Accounts | Contacts | Opportunities | Reports | Calendar | Activities | Emails | Documents | Leads | Projects

Last Viewed

- test admin meeting
- Wyeth BioPharma
- Ms. Dale Blank
- 2. MOBD Closed
- 12. MOBD Accounts
- Charles River L
- Demoulas Super
- Governor

Shortcuts

- Create Contact
- Enter Business Card
- Create Account
- Create Lead
- Create Opportunity
- Schedule Meeting
- Schedule Call
- Create Task
- Compose Email

My Sugar ▾ Tracker Sales Page Marketing & Support Page + Add Page

My Leads (1 - 5 of 6)

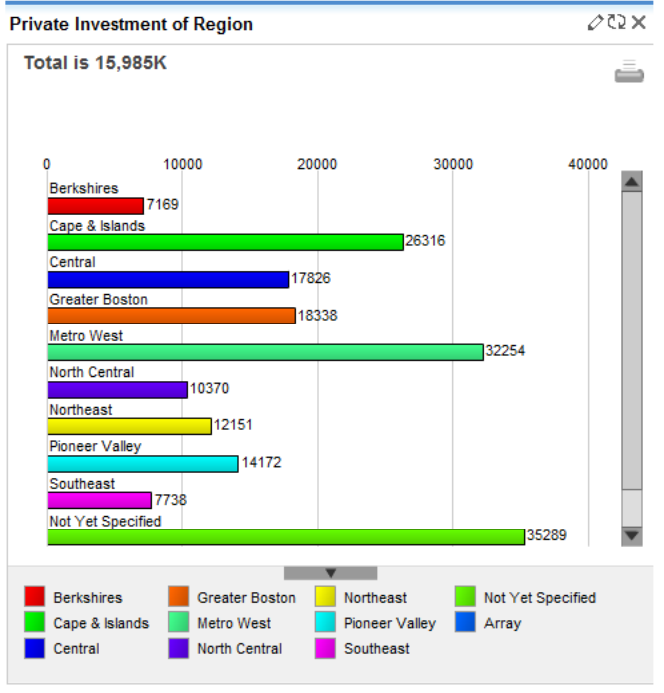
Name	Office Phone	Date Created	Lead Source
Ardy Iennaco	413-364-6002	08/13/2009 09:22	BRT Website
Elizabeth Shedd	781-248-0352	08/13/2009 12:13	BRT Website
Mathew McMillan	619 727-9960	08/13/2009 12:59	BRT Website
Gary Rosenfield		08/13/2009 15:35	BRT Website
Clinton Graham	857 719 2830	08/15/2009 15:43	BRT Website

My Accounts (1 - 3 of 6)

Account Name	Phone	Date Entered
Business Networking	(617) 788-3670	01/14/2009 09:56
Training	(617) 788-3760	01/06/2009 10:00
Trade Missions	(617) 788-3760	01/06/2009 09:59

My Opportunities (1 - 5 of 149)

Opportunity Name	Account Name	Stage	Jobs Created (#)	Jobs Retained (#)
Boston Harbor Island Alliance - Meeting	Boston Harbor Island Alliance	MOBD - Won / Closed	0	0



Leads

- Last Viewed
- Mr. ADAM POST
 - 13(b). MOBD & M
 - 1(b). BRT Open
 - Hanscom AFB - A
 - 1600 Osgood
 - 22. Account and
 - 21. Account and
 - 23. Account and
- Shortcuts
- Create Lead
 - Create From vCard
 - Leads
 - Lead Reports
 - Import

Leads: Mr. ADAM POST

[Edit](#) [Duplicate](#) [Delete](#) [Convert Lead](#) [Find Duplicates](#) [Manage Subscriptions](#) [View Change Log](#)

[Return to List](#) (1 of 6176)

Lead Owner:	admin	Previous Owner:	
Agency:			
Business Needs:	Citizens Job Bank Loan Program		
Confidentiality:	Standard Discretion		
Lead Flow:	In-bound		
Lead Source:	BRT Website		
Referral Source:	Other		

Contact Information

First Name:	ADAM		
Last Name:	POST		
Title:	OWNER		
Company Name:	THE HOME DOCTOR		
Office Phone:	617 774 0200	Fax:	
Mobile:			
Email:	THEHOMEDOCTOR.ORG@GMAIL.COM (Primary)		
Website:	WWW.FIXITDOC.ORG		
Industry:	Construction - 23		

Reports

MOBD-CRM - Windows Internet Explorer
 http://www.mobdcrm.com/index.php?module=Reports&action=index
 bsc

★ Favorites ★ Suggested Sites Get More Add-ons

MOBD-CRM

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Search

Sitemap

Home | Accounts | Contacts | Opportunities | **Reports** | Calendar | Activities | Emails | Documents | Leads | Projects

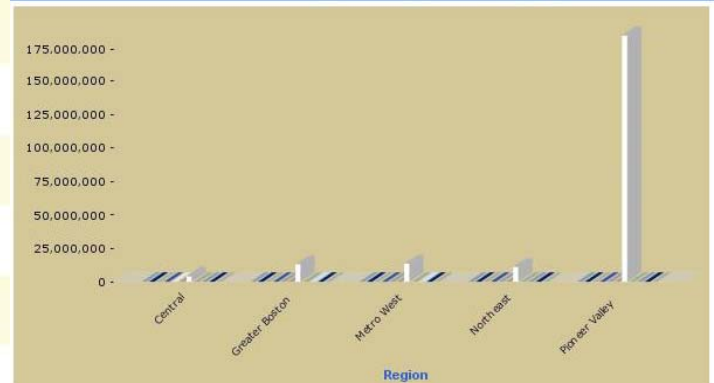
Home | View | Manage | Create

Page 1 of 2

Economic Development Report By Region

Account Name	Opportunity Name	Primary Company Needs	Jobs Created	Jobs Retained	Jobs Impacted	Private Investment	Initial Steps	Next Step	Date Created
Region: Central									
Neurotech USA, Ltd.	Neurotech - facility relocation	Financing (non-EST sources)	120	0	120	4,200,000.00	Met for Team MA presentaiton.schedule meeting with VC backers to pitch financing		May 26, 2005
1	1	1	120	0	1				
Region: Greater Boston									
A123 Systems	A123 Systems - Financing - Consolidation - HQ	Financing (non-EST sources)	157	97	254				
1	1	1	157	97	1				
Region: Metro West									
A123 Systems	A123 Systems - Financing - Consolidation - Manufacturing	Financing (non-EST sources)	157	97	254				
1	1	1	157	97	1				
Region: Northeast									
Cedar Point Communications, Inc.	Cedar Point Communications, Inc.-Relocation	Site Selection	400	0	400				

Economic Development Report By Region



Legend:

- Account Name (DistinctCount)
- Opportunity Name (DistinctCount)
- Primary Company Needs (DistinctCount)
- Jobs Created (Sum)
- Jobs Retained (Sum)
- Jobs Impacted (DistinctCount)
- Private Investment (Sum)
- Initial Steps (DistinctCount)
- Next Step (DistinctCount)
- Date Created (DistinctCount)
- Closed Date (DistinctCount)

Opportunities Edit View 1

MOBD-CRM - Windows Internet Explorer
http://www.mobdcrm.com/index.php

MOBD-CRM

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BRT BUSINESS RESOURCE TEAM

Home Accounts Contacts **Opportunities** Reports Calendar Activities Emails Documents Leads Projects

Opportunities: 181 Pelham St [? Help](#)

Save Cancel View Change Log

Save and Continue (8 of 2917)

Opportunity Owner: april.a.anderson@state Select Clear Previous Owner: April Anderson

Team Assistance: Select Clear

Agency: * EOHEd-Permitting

Confidentiality: * Standard Discretion

Opportunity Name: * 181 Pelham St

Account Name: * Pelham Street Realty, L Select Clear

Lead Source: * Company Inquiry - Direct Dial

Type: *

Region: * Northeast

City: * Methuen

MOBD Top 5 Opportunity: * No

Done Internet | Protected Mode: On 100%

Opportunities Edit View 2

MOBD-CRM - Windows Internet Explorer

http://www.mobdcrm.com/index.php

MOBD-CRM

Municipality Coapplicant

Municipality Applicant:

Opportunity Key Dates

Opportunity Created Date: *

Close Date: *

Close Date Certainty:

Stage: *

Reason for Closed/Lost:

Probability (%):

Opportunity Details

Primary Company Needs: *

Opportunity / Request Details:

Current Company Size:

Jobs Created (#): *

Jobs Retained (#): *

- Permitting In Process
- MOBD - On Hold
- MOBD - Final Proposal / Decision Pending
- MOBD - Municipal Apprv / Co Verbal Accpt
- MOBD - Won / Closed
- MOBD - Lost / Closed
- Non-BRT Won / Closed
- EST - Initial Contact
- EST - Meeting
- EST - Preparing for Approval
- EST - Approved
- EST - Monitoring
- EST - Funded - Closed
- EST - Not Funded
- EST - Not Qualified
- DIF - Initial Conversation
- DIF - Public Hearing
- DIF - Municipal Approval
- DIF - Application Submitted
- DIF - EACC Approval
- DIF - Closed/Lost
- EDLP - Inquiry
- EDLP - In Process
- EDLP - Pending
- EDLP - Approved
- EDLP - Closed Won
- EDLP - Closed Lost
- Permitting Approved
- Permitting Denied
- Film/TV - Closed/Lost

Internet | Protected Mode: On 100%

Opportunities Edit View 3

MOBD-CRM - Windows Internet Explorer
http://www.mobdcrm.com/index.php

MOBD-CRM

Competitor Details

Competing States:

Competitive States:

Competing Countries:

Competitive Countries (enter name here):

Competitive Notes:

EDIP Details

Letter Sent to Municipality:

Town/City Council Meeting:

Certified Project Length (yrs):

TIF/STA Terms:

Permitting Details

Town Approved 43D:

Done Internet | Protected Mode: On 100%

Accounts Detail View 1

MOBD-CRM - Windows Internet Explorer
http://www.mobdcrm.com/index.php?module=Accounts&offset=2&stamp=1250698823003350000&return_module=Accounts&action=DetailView&record=1aa15ddc-3867-739

Business RESOURCE TEAM
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Home Accounts Contacts Opportunities Reports Calendar Activities Emails Documents Leads Projects

Last Viewed
Turbine, Inc.
Casa Systems
181 Pelham St
1366 Technologi
test admin meeting
Wyeth BioPharma
Ms. Dale Blank
2_MOBD Closed

Shortcuts
Create Account
Accounts
Account Reports
Import

Accounts: Turbine, Inc.

Edit Duplicate Delete View Change Log

Return to List (2 of 2)

Account Owner:	jason.schupbach@state.ma.us	Previous Owner:	Jason Schupbach
Co-Owner:	Annamarie Kersten		
Parent Account:			
Account Name:	Turbine, Inc.		
Account Classification:	Company		
Region:	Greater Boston		
Industry by Sector:	Creative Economy		
Sector Subcategories:	■ Digital Media		
NAICS:	514-Info Services & Data Process.		

Description Information

Company / Account Description:	Turbine is one of the country's leading online video game development companies
Corporate Headquarters:	MA
Country Name (Headquarters Outside US):	
Website:	www.turbine.com

Primary Location

Address:	60 Glacier Drive Suite 4000 Westwood MA 02090 USA
----------	---

Copy...

Internet | Protected Mode: On 100%

Accounts Detail View 2

Primary Location

Address: 60 Glacier Drive Suite 4000
Westwood MA 02090
USA

Copy...

Phone Office: (781) 407-4110

Fax: (781) 329-5463

MOBD Top Employer Data

MOBD Top Employer: Yes

Spoken To Key Contact: 12/15/2008

Met With Key Contact: 12/19/2008

Comments: Working closely with turbine on videogame cluster effort

Confirmed Mass Employees (#): 320

Municipal Account Management

Spoke to Municipality:

Name of Most Recent Contact:

Met with Municipality:

Contact Title:

Referral Source:

Additional Information:

System Information

Created By: 07/29/2008 08:19 by jason.schupbach@state.ma.us

Modified By Name: 03/15/2009 19:56 by jason.schupbach@state.ma.us

--MOBD CRM--

All Sales Marketing Support Activities Collaboration

Activities

Create Task

Schedule Meeting

Schedule Call

Compose Email

(0 - 0 of 0)

Close

Subject

Status

Contact

Due Date

Assigned User

Accounts List View

MOBD-CRM - Windows Internet Explorer
http://www.mobdcrm.com/index.php?action=index&module=Accounts&query=true&clear_query=true&searchFormTab=basic_search

MOBD-CRM

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Search

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- Demoulas Super
- Govenor

Shortcuts

- Create Account
- Accounts
- Account Reports
- Import

Accounts: Home [Print](#) [Help](#)

Basic Search | Advanced Search

Account Name City Only my items

Search Clear | Saved Searches --None--

Account List

Select Delete Export Merge Duplicates Compose Email Selected: 0 (1 - 100 of 3648)

<input type="checkbox"/>	Account Name	City	Phone	Owner	
<input type="checkbox"/>	Mavex Film Productions - "Stiffs"	Brighton	(617) 254-4515	eric.schoenfeld@state.ma.us	[icon]
<input type="checkbox"/>	129 Parker LLC	Hudson	(603) 578-1705	bonnie.biocchi@state.ma.us	[icon]
<input type="checkbox"/>	1366 Technologies	Lexington	(617) 818-6996	arthur.robert@state.ma.us	[icon]
<input type="checkbox"/>	1600 Osgood	Andover	(978) 475-4569	peter.milano-sea@state.ma.us	[icon]
<input type="checkbox"/>	184 Main Street Associates LLC	Worcester	(508) 793-0956	claire.oneill@state.ma.us	[icon]
<input type="checkbox"/>	1A Auto, Inc.	Pepperell	(978) 433-4113	bizteam@state.ma.us	[icon]
<input type="checkbox"/>	2-10 Court Street, LLC	Plymouth	(508) 830-0670	joshua.mant@state.ma.us	[icon]
<input type="checkbox"/>	225 Fallon Rd Realty LLC (Richmond Co. Inc)	Wilmington	(978) 988-3900	annamarie.kersten@state.ma.us	[icon]
<input type="checkbox"/>	25 Central Street Building, Supercuts Building	Dracut	(978) 452-9229	peter.milano-sea@state.ma.us	[icon]
<input type="checkbox"/>	29 South Canal, LLC	Andover	(978) 470-0200	peter.milano-sea@state.ma.us	[icon]
<input type="checkbox"/>	2Degrees		111-111-1111	patrick.bench@state.ma.us	[icon]
<input type="checkbox"/>	2K Boston	Quincy	(617) 657-5935	jason.schupbach@state.ma.us	[icon]

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